



Reliable expertise.

Maximized results.

BUSINESS CLIENT

A major telecommunications operation

CHALLENGE

The client had committed to move a major telecommunications operation to a distant state. After making the decision, the client was notified of a headcount and budget freeze. The client still needed to staff this new office location—while staying under budget.

SOLUTION

The client came to PM Telco to staff 6 positions encompassing 3 disciplines in under 4 weeks. Each discipline required significant telecommunications skills and experience. PM Telco supplied the client 10 potential candidates of which they selected 6.

RESULT

The new office began functioning—fully staffed and on time—with skilled and qualified consultants. The projected cost of the 6 consultants is 80 percent of the client's original staffing budget.

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